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Backend: Python, Go, Node, PHP
Prices 2026 · inreallab

3.2 Backend

PACKAGE	CONTENTS	RUSSIAN MARKET	INREALLAB	UNIT
API Start	up to 15 endpoints, 1 database, authentication	$3,800 – $25,000	**from $7,500**	project
API Business	roles, payments, 3–5 integrations, admin panel	$10,000 – $31,500	**from $19,000**	project
API Pro	complex domain logic, queues, caching	$25,000 – $62,500	**from $37,500**	project
Microservice architecture	decomposition, gRPC/broker, gateway, observability	$37,500 – $100,000	**from $37,500**	project
Highload system	sharding, caching, brokers, fault tolerance	from $100,000	**from $75,000 (highload audit from $4,400)**	project
Integration layer	1C / CRM / payments / state systems / messengers	$950 – $19,000	**from $1,200 – $3,800**	per integration
Bots and automations	scenarios, CRM/payments integration, admin panel	$1,000 – $10,000	**from $1,200**	project

SUB-SERVICE	RUSSIAN MARKET	INREALLAB	UNIT
Simple Telegram bot (notifications / FAQ / enquiries, aiogram)	$380 – $1,900 (Russian studios/freelance 2025)	**from $1,200**	bot
Telegram bot with integrations (CRM + payments + database + admin panel)	$1,900 – $7,500	**from $2,300**	bot
Shop bot / e-com bot with payments and catalogue	$1,900 – $8,800	**from $3,200**	bot
AI bot on an LLM (YandexGPT/GigaChat/GPT) with a knowledge base (RAG)	$2,500 – $15,000	**from $3,800**	bot

SUB-SERVICE	RUSSIAN MARKET	INREALLAB	UNIT
WhatsApp Business API — connection + chatbot	connection $380 – $1,900 + retainer $65 – $380 / month	**from $750 + from $100 / month**	bot
Voice bot / IVR / robocall system	$1,900 – $10,000	**from $2,500**	project
Integration with amoCRM / Bitrix24 (implementation + funnel/API setup)	$650 – $6,300 (from a simple integration to complex automation)	**from $1,200**	integration
Payment gateway integration (YooKassa / T-Kassa / CloudPayments / SBP (instant payments))	$500 – $2,500	**from $900**	integration
Integration with 1C (data exchange / synchronisation of items, orders, stock)	$1,000 – $6,300	**from $1,500**	integration
Integration with marketplaces (Wildberries / Ozon / Yandex Market API)	$1,300 – $7,500	**from $1,900**	integration
Integration with state systems (Chestny ZNAK / EGAIS / SMEV / GIS ZhKH)	$1,900 – $19,000	**from $3,200**	integration
Authentication via Gosuslugi (ESIA, the Russian state services ID) / OAuth SSO / Keycloak	$1,000 – $6,300	**from $1,900**	project
GraphQL API (development or REST → GraphQL conversion)	$1,900 – $10,000	**from $3,200**	project
WebSocket / real-time layer (chats, live notifications, presence)	$1,300 – $7,500	**from $2,500**	project
Queues / message broker (RabbitMQ / Kafka — implementation)	$1,300 – $6,300	**from $1,900**	project
Redis caching + API response optimisation	$750 – $3,800	**from $1,200**	project
API documentation (OpenAPI / Swagger, Postman collection)	$380 – $1,900	**from $750**	project
Backend audit / code review (security, architecture, technical debt)	$1,000 – $5,000	**from $1,500**	project
Legacy backend refactoring / splitting a monolith into services	$3,800 – $25,000+	**from $5,000**	project
Load testing (k6 / JMeter / Locust + report)	$1,000 – $5,000	**from $1,500**	project

SUB-SERVICE	RUSSIAN MARKET	INREALLAB	UNIT
Backend ongoing support on a monthly retainer (SLA)	$650 – $3,200 / month	**from $750 / month**	month
Backend development by the hour (staff augmentation, middle/senior)	$40 – $90 /hour	**from $45 /hour**	hour
Data parser / scraper (collection, normalisation, export)	$380 – $3,800	**from $750**	project

3.3 Databases

SERVICE	CONTENTS	RUSSIAN MARKET	INREALLAB	UNIT
Database design	model, normalisation, indexes, DBMS selection	$1,300 – $7,500	**from $1,500**	project
Optimisation / audit	slow queries, indexes, partitioning, tuning	$1,000 – $6,300	**from $1,500 (or from $50/hour DBA)**	project/hour
Data migration / DBMS move	plan, ETL, integrity, replacement with PostgreSQL	$1,900 – $15,000	**from $1,900**	project

SUB-SERVICE	RUSSIAN MARKET	INREALLAB	UNIT
Express health check / database diagnostics (one-off performance audit)	$250 – $1,000	**from $380**	one-off
PostgreSQL parameter tuning (postgresql.conf, autovacuum, memory, WAL)	$380 – $1,500	**from $500**	project
Optimisation of specific slow queries (EXPLAIN ANALYZE, rewriting)	$40 – $75 / hour, package from $380	**from $50/hour**	hour/package
Indexing strategy development / index design	$250 – $1,300	**from $500**	project
Partitioning of large tables (declarative / time-based)	$650 – $2,500	**from $750**	project
Streaming replication setup (master-replica, logical replication)	$650 – $3,200	**from $900**	project
Fault-tolerant PostgreSQL cluster (Patroni + etcd + HAProxy)	$1,900 – $7,500	**from $2,500**	project
Backup and PITR setup (pgBackRest / WAL-G)	$500 – $2,300	**from $650**	project

SUB-SERVICE	RUSSIAN MARKET	INREALLAB	UNIT
Database monitoring setup (Prometheus + pgwatch/Grafana, alerting)	$500 – $2,300	**from $650**	project
Connection pool setup (PgBouncer / Odyssey)	$190 – $900	**from $320**	project
Oracle → PostgreSQL migration (schema, PL/SQL→PL/pgSQL, data)	$5,000 – $37,500+	**from $5,700**	project
MS SQL Server → PostgreSQL migration	$3,800 – $25,000	**from $4,400**	project
MySQL/MariaDB → PostgreSQL migration	$1,900 – $10,000	**from $2,300**	project
Move to a Russian DBMS (Postgres Pro / Tantor / Jatoba, the Russian software registry)	$3,800 – $31,500 (+ licences)	**from $4,400**	project
Development of stored procedures / functions / triggers (PL/pgSQL)	$40 – $70 / hour	**from $45/hour**	hour
DWH / data mart design and implementation (star/snowflake)	$3,200 – $19,000	**from $3,800**	project
ETL/ELT pipelines (Airflow / dbt / NiFi)	$1,900 – $10,000	**from $2,300**	project
ClickHouse deployment and setup (analytics, cluster)	$1,900 – $8,800	**from $2,300**	project
NoSQL storage design (MongoDB / Redis / caching layer)	$1,000 – $6,300	**from $1,500**	project
Setup of roles, permissions, encryption and database security auditing	$500 – $2,300	**from $650**	project
Database administration on a monthly retainer (DBA as a service, SLA)	$380 – $1,900 / month	**from $500 / month**	month
Emergency recovery / rescue of a failed database (urgent)	from $65/hour, package from $380	**from $75/hour**	hour
PostgreSQL training / consulting for the client's team	$65 – $150 / hour, course from $750	**from $75/hour**	hour/course

3.5 Rate card (outstaffing / T&M / dedicated team)

ROLE	RUSSIAN MARKET, /HOUR	INREALLAB, FROM /HOUR	/MONTH (FULL-TIME, INDICATIVE)
Junior developer	$15 – $25	**from $15**	from $2,400

ROLE	RUSSIAN MARKET, /HOUR	INREALLAB, FROM /HOUR	/MONTH (FULL-TIME, INDICATIVE)
Middle (mobile/backend)	$35 – $45	**from $35**	from $5,400
Senior developer	$45 – $85	**from $40 (standard) / from $50 (named selection, rare stack)**	from $6,000
Team lead / architect	$65 – $120	**team lead from $50 / architect for a specific task from $70**	from $8,000
DevOps engineer	$40 – $75	**from $35**	from $5,400
SRE (on-call)	$50 – $100	**from $40**	from $5,800
DBA	$45 – $85	**from $40**	from $6,000
QA / load testing	$25 – $50	**from $30**	from $4,400
Systems analyst	$35 – $60	**from $35**	from $5,500
Project manager	$35 – $65	**from $35**	from $5,500

SUB-SERVICE	RUSSIAN MARKET	INREALLAB	UNIT
iOS developer (Swift/SwiftUI), Middle→Senior	Middle $35 – $50, Senior $50 – $85 /hour; scarcity premium per grade 10–20%	**from $40 /hour**	/hour
Android developer (Kotlin/Compose), Middle→Senior	Middle $35 – $50, Senior $50 – $85 /hour	**from $40 /hour**	/hour
Flutter / React Native developer (cross-platform)	Middle $35 – $50, Senior $50 – $70 /hour	**from $35 /hour**	/hour
Frontend developer (React/Vue/TS)	Middle $30 – $45, Senior $45 – $70 /hour	**from $35 /hour**	/hour
Fullstack developer	Middle $35 – $55, Senior $55 – $85 /hour	**from $40 /hour**	/hour
Go / Golang developer (scarce stack)	Middle $45 – $65, Senior $65 – $95 /hour (top of the market)	**from $50 /hour**	/hour
QA automation engineer (SDET, automated tests)	$35 – $60 /hour; 20–40% above manual QA	**from $35 /hour**	/hour
Manual QA tester, Junior→Middle	Junior $15 – $25, Middle $25 – $40 /hour	**from $20 /hour**	/hour
Intern / Trainee (under a mentor)	700–$20 /hour as a guide; in outstaffing interns are usually NOT billed (bench/training), rarely sold as a separate line	**from 800 /hour — only under a mentor and by agreement, not a standard line**	/hour

SUB-SERVICE	RUSSIAN MARKET	INREALLAB	UNIT
UX/UI designer (product/interface), Middle→Senior	Middle $25 – $40, Senior $40 – $65 /hour	**from $30 /hour**	/hour
Business analyst (requirements, processes)	$35 – $60 /hour	**from $35 /hour**	/hour
ML/Data Scientist (models, ML pipelines)	$45 – $85 /hour, scarce profiles up to $100	**from $50 /hour**	/hour
Data engineer (ETL, data marts, warehouses)	$40 – $70 /hour	**from $45 /hour**	/hour
MLOps engineer	$50 – $90 /hour as a guide (ML+DevOps, scarce); rarely published as a separate line — usually negotiated or bundled	**from $60 /hour (by agreement, scarce profile)**	/hour
1C developer (outstaffing)	$35 – $60 /hour, Senior/architect $60 – $75	**from $35 /hour**	/hour
Technical writer / documentation	$20 – $40 /hour	**from $25 /hour**	/hour
Scrum master / Agile coach	$40 – $70 /hour, usually part-time per team	**from $40 /hour**	/hour
Support engineer L1 / L2 / L3	L$25 – $20; L2 $20 – $35; L3 $35 – $60 /hour	**L1 from 900 / L2 from $25 / L3 from $40 /hour**	/hour
Turnkey dedicated team (pod of 4–5 specialists)	2 devs + QA + analyst + part-time PM ≈ $15,000 – $35,000/month depending on grades	**from $16,500/month**	/month
Partial allocation (part-time < full-time)	+15–30% on the hourly rate below 0,5 FTE	**+20% on the base rate**	multiplier
Urgent / out-of-hours work (nights, weekends, overtime)	1,5–2,0× multiplier on the base rate	**×1,5 (nights/weekends), ×2,0 (crunch/deadline)**	multiplier
Onboarding / ramp-up of a specialist into the project	not a universal line: many vendors absorb ramp-up or provide it free; where billed — 20–40 h of immersion or a flat ~$500 – $1,500	**usually included or by agreement; where billed — from $500 or the first 20 h at a 50% discount**	one-off
Trial period + specialist replacement guarantee	trial 1–2 weeks; free replacement on mismatch within the first 2–4 weeks	**1-week trial, free replacement within the first month**	term
Minimum engagement volume (T&M)	threshold 40–80 h/month per specialist; below that, a negotiated rate +10–20%	**from 40 h/month per specialist**	threshold

Individual items for this technology

2.9 Microservices, architecture, legacy migrations

SUB-SERVICE	RUSSIAN MARKET	INREALLAB	UNIT
Language/framework version upgrade (PHP 5→8, Python 2→3, Java/Node upgrade)	$1,900 – $11,500	**from $1,800**	project

→ Как начать

Бесплатный разбор задачи. До сметы — созвон и разбор: что реально нужно, что можно не делать сейчас, где деньги. По итогу — фиксированная смета, план по этапам и сроки.

- **Оплата поэтапная:** аванс 30–50%, далее по этапам; абонентские услуги — помесячно.
- **Гарантия:** устранение дефектов бесплатно 3–12 месяцев по договору.
- **Скидка за полный цикл:** сайт + маркетинг + поддержка одной командой — скидка на разработку.
- **Срочность:** +20–50% к базовой цене.
- Рекламный бюджет площадок (Директ, VK, Telegram Ads и т.д.) оплачивается площадке напрямую и в стоимость услуг не входит.
- Все цены — стартовые «от», в рублях, без НДС. Итог зависит от объёма, сложности и сроков.

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Цены в рублях, без НДС · действительны в 2026 году
Финальная смета — после бесплатного разбора задачи